

SAMPLE PRACTICE, PC
Sample Operations Management Report

SAMPLE PRACTICE, PC
 PAYOR MIX
 Period Ending May 20__

PAYOR	20__ AVERAGE			20__ MTD WITH AVERAGE						20__ YTD						
	YTD AVE	YTD AVE	YTD AVE	Proc #	YTD AVE	Charges	YTD AVE	Payments	YTD AVE	Proc #	Charges	% Tot	Payments	% Tot	Chg/Proc	Collection %
Blue Cross	566	\$ 63,208	\$ 26,481	950	952	\$ 100,142	\$ 105,128	\$ 39,300	\$ 42,150	4,761	\$ 525,642	18%	\$ 210,751	26%	\$ 110	40%
Commercial	845	\$ 92,393	\$ 36,917	439	462	\$ 49,340	\$ 51,572	\$ 24,615	\$ 22,386	2,312	\$ 257,859	9%	\$ 111,928	14%	\$ 112	43%
Champus	-	\$ -	\$ -	78	72	\$ 8,494	\$ 7,428	\$ 4,889	\$ 3,759	361	\$ 37,141	1%	\$ 18,797	2%	\$ 103	51%
HMP/PPO	1	\$ 173	\$ 73	-	3	\$ -	\$ 249	\$ -	\$ 67	14	\$ 1,246	0%	\$ 333	0%	\$ 89	27%
Tncare	634	\$ 54,403	\$ 7,436	832	836	\$ 74,937	\$ 73,698	\$ 11,640	\$ 11,420	4,178	\$ 368,491	12%	\$ 57,102	7%	\$ 88	15%
Medicare	2,602	\$ 290,442	\$ 59,383	3,046	2,912	\$ 345,003	\$ 327,012	\$ 71,626	\$ 60,923	14,562	\$ 1,635,062	55%	\$ 304,613	37%	\$ 112	19%
Self Pay	404	\$ 31,484	\$ 13,914	482	378	\$ 36,498	\$ 29,661	\$ 26,227	\$ 22,948	1,891	\$ 148,303	5%	\$ 114,738	14%	\$ 78	77%
Work Comp	-	\$ -	\$ -	9	20	\$ 564	\$ 1,526	\$ 1,368	\$ 912	102	\$ 7,628	0%	\$ 4,560	1%	\$ 75	60%
Group Billings	18	\$ 271	\$ 235	68	46	\$ 1,020	\$ 693	\$ 795	\$ 594	231	\$ 3,465	0%	\$ 2,970	0%	\$ 15	86%
Grand Total	5,082	\$ 533,496	\$ 145,324	5,904	5,682	\$ 615,998	\$ 596,967	\$ 180,460	\$ 165,158	28,412	\$ 2,984,837	100%	\$ 825,791	100%	\$ 105	28%

SAMPLE PRACTICE, PC
INSURANCE AGING BY POST DATE
PERIOD ENDING MAY 20__

Carrier	0-30	31-60	61-90	91-120	121-180	Over 181	Total Balance	% of Total
BLUE CROSS	\$ 74,960	\$ 11,708	\$ 6,368	\$ 5,631	\$ 9,911	\$ 12,467	\$ 121,046	18%
CHAMPUS	\$ 4,747	\$ 1,360	\$ 107	\$ 44	\$ (337)	\$ 263	\$ 6,184	1%
COMMERCIAL (NON)	\$ 38,554	\$ 9,967	\$ 7,579	\$ 6,589	\$ 11,797	\$ 14,904	\$ 89,390	13%
CONTRACT	\$ 1,020	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,020	0%
HMO/PPO	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (317)	\$ (317)	0%
INTEREST PMTS	\$ (0)	\$ (0)	\$ (1)	\$ (37)	\$ (2)	\$ (11)	\$ (52)	0%
TNCARE	\$ 44,261	\$ 2,958	\$ 1,770	\$ 2,320	\$ 5,454	\$ 6,660	\$ 63,424	9%
MEDICARE	\$ 191,583	\$ 7,444	\$ 1,692	\$ 1,257	\$ 1,791	\$ 6,715	\$ 210,481	31%
MEDICARE REPLACE	\$ 7,654	\$ 1,875	\$ 367	\$ 72	\$ 60	\$ 3,609	\$ 13,637	2%
PATIENT SELF PAY	\$ 49,067	\$ 57,580	\$ 42,275	\$ 14,314	\$ 8,374	\$ (4,199)	\$ 167,411	24%
PATIENT (PAY PLAN)	\$ 317	\$ 1,243	\$ 1,232	\$ 954	\$ 1,051	\$ 3,776	\$ 8,573	1%
WORK COMP	\$ 564	\$ 1,038	\$ 1,120	\$ (104)	\$ 386	\$ 856	\$ 3,860	1%
GRAND TOTAL	\$ 412,727	\$ 95,174	\$ 62,509	\$ 31,039	\$ 38,484	\$ 44,723	\$ 684,656	100%
	60%	14%	9%	5%	6%	7%		

SAMPLE PRACTICE, PC

Year Comparison Based on Date of Entry															
	PROCEDURES					CHARGES					PAYMENTS				
	2013	2014	2015	2016	2017	2013	2014	2015	2016	2017	2013	2014	2015	2016	2017
JAN	6,447	6,170	6,524	5,927	5,219	\$674,749	\$621,923	\$672,424	\$614,148	\$555,379	\$221,704	\$177,463	\$182,342	\$ 202,717	\$143,721
FEB	5,717	6,221	6,430	2,382	5,069	\$598,959	\$612,999	\$657,041	\$242,116	\$532,229	\$200,827	\$190,668	\$185,024	\$ 158,337	\$141,698
MAR	6,159	6,511	6,623	7,207	6,469	\$631,970	\$642,184	\$687,529	\$767,623	\$675,306	\$208,632	\$193,905	\$206,130	\$ 95,837	\$186,250
APR	6,041	6,354	6,825	4,960	5,751	\$617,389	\$657,428	\$691,964	\$504,293	\$605,925	\$190,678	\$185,379	\$223,371	\$ 176,428	\$179,685
MAY	6,521	6,305	6,493	8,456	5,904	\$667,886	\$643,484	\$664,318	\$884,682	\$615,998	\$176,890	\$230,024	\$205,873	\$ 167,825	\$181,746
JUN	6,286	6,095	6,531	5,988		\$642,404	\$633,900	\$688,977	\$638,076		\$183,227	\$201,136	\$220,768	\$ 220,093	
JUL	5,990	6,614	6,375	5,551		\$605,734	\$681,383	\$687,354	\$582,724		\$225,513	\$190,363	\$231,112	\$ 241,389	
AUG	6,748	6,490	6,511	5,735		\$711,673	\$685,250	\$694,428	\$604,796		\$210,646	\$215,348	\$205,639	\$ 172,116	
SEP	6,046	6,108	6,163	5,679		\$629,762	\$641,835	\$660,619	\$588,059		\$185,895	\$207,721	\$225,923	\$ 216,176	
OCT	6,428	6,417	6,896	5,729		\$671,252	\$672,384	\$669,257	\$608,352		\$222,442	\$214,588	\$209,876	\$ 184,157	
NOV	5,928	6,000	6,366	5,929		\$610,168	\$592,579	\$646,511	\$623,598		\$192,826	\$179,131	\$201,203	\$ 202,141	
DEC	5,615	6,389	6,185	5,445		\$553,489	\$662,550	\$643,286	\$563,853		\$191,537	\$214,796	\$179,350	\$ 200,690	
FYTD Tot	73,926	75,674	77,922	68,988	28,412	\$7,615,435	\$7,747,899	\$8,063,708	\$7,222,320	\$2,984,837	\$2,410,817	\$2,400,522	\$2,476,611	\$2,237,906	\$833,101
FYTD Avg	6,161	6,306	6,494	5,749	5,682	\$634,620	\$645,658	\$671,976	\$601,860	\$596,967	\$200,901	\$200,044	\$206,384	\$186,492	\$166,620

Procedure Report By Modality						20__	20__
	Jan	Feb	Mar	Apr	May	YTD Totals	YTD Average
Charges	Charges	Charges	Charges	Charges	Charges	Charges	Charges
Diganostic Radiology	\$ 125,870	\$ 122,779	\$160,189	\$139,702	\$145,832	\$ 694,372	\$138,874
CT Exams	\$ 181,140	\$ 176,037	\$217,810	\$198,920	\$205,907	\$ 979,814	\$195,963
Breast Imaging	\$ 30,501	\$ 30,191	\$ 42,910	\$ 35,361	\$ 34,188	\$ 173,151	\$34,630
Ultrasound Imaging	\$ 41,142	\$ 42,064	\$ 49,370	\$ 40,069	\$ 40,461	\$ 213,106	\$42,621
MRI Exams	\$ 96,695	\$ 89,564	\$122,541	\$108,784	\$114,671	\$ 532,255	\$106,451
Non-Invasive Vasular Imaging	\$ 24,778	\$ 21,871	\$ 24,595	\$ 25,199	\$ 24,330	\$ 120,773	\$24,155
Nuclear Medicine Imaging	\$ 19,689	\$ 19,562	\$ 24,234	\$ 23,371	\$ 20,001	\$ 106,857	\$21,371
Fluoro	\$ 6,277	\$ 6,593	\$ 8,602	\$ 9,243	\$ 7,615	\$ 38,330	\$7,666
CTA	\$ 6,490	\$ 2,618	\$ 2,898	\$ 4,756	\$ 4,426	\$ 21,188	\$4,238
Interventional & Surgical Radiology	\$ 4,315	\$ 2,467	\$ 3,340	\$ 5,626	\$ 964	\$ 16,712	\$3,342
MRA	\$ 7,317	\$ 6,680	\$ 7,014	\$ 4,686	\$ 4,510	\$ 30,207	\$6,041
PET	\$ 11,165	\$ 11,803	\$ 11,803	\$ 10,208	\$ 13,093	\$ 58,072	\$11,614
Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
Total	\$ 555,379	\$ 532,229	\$675,306	\$605,925	\$615,998	2,984,837	\$596,967
Procedure Count							
Diganostic Radiology	2960	2868	3701	3277	3448	16254	3,251
CT Exams	721	714	869	804	814	3,922	784
Breast Imaging	421	424	590	493	477	2,405	481
Ultrasound Imaging	329	330	397	320	322	1,698	340
MRI Exams	328	309	421	372	391	1821	364
Non-Invasive Vasular Imaging	195	179	198	201	196	969	194
Nuclear Medicine Imaging	110	107	137	126	112	592	118
Fluoro	58	60	70	75	68	331	66
CTA	20	8	9	16	15	68	14
Interventional & Surgical Radiology	16	9	14	18	3	60	12
MRA	27	24	26	17	17	111	22
PET	34	37	37	32	41	181	36
Other	0	0	0	0	0	0	0
Total	5219	5069	6,469	5,751	5,904	28,412	5,682
Avg. Charge							
Diganostic Radiology	\$ 42.52	\$ 42.81	\$ 43.28	\$ 42.63	\$ 42.29		\$ 42.72
CT Exams	\$ 251.23	\$ 246.55	\$ 250.64	\$ 247.41	\$ 252.96		\$ 249.83
Breast Imaging	\$ 72.45	\$ 71.21	\$ 72.73	\$ 71.73	\$ 71.67		\$ 72.00
Ultrasound Imaging	\$ 125.05	\$ 127.47	\$ 124.36	\$ 125.22	\$ 125.66		\$ 125.50
MRI Exams	\$ 294.80	\$ 289.85	\$ 291.07	\$ 292.43	\$ 293.28		\$ 292.29
Non-Invasive Vasular Imaging	\$ 127.07	\$ 122.18	\$ 124.22	\$ 125.37	\$ 124.13		\$ 124.64
Nuclear Medicine Imaging	\$ 178.99	\$ 182.82	\$ 176.89	\$ 185.48	\$ 178.58		\$ 180.50
Fluoro	\$ 108.22	\$ 109.88	\$ 122.89	\$ 123.24	\$ 111.99		\$ 115.80
CTA	\$ 324.50	\$ 327.25	\$ 322.00	\$ 297.25	\$ 295.07		\$ 311.59
Interventional & Surgical Radiology	\$ 269.69	\$ 274.11	\$ 238.57	\$ 312.56	\$ 321.33		\$ 278.53
MRA	\$ 271.00	\$ 278.33	\$ 269.77	\$ 275.65	\$ 265.29		\$ 272.14
PET	\$ 328.38	\$ 319.00	\$ 319.00	\$ 319.00	\$ 319.34		\$ 320.84
Other	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -
Total	\$ 106.41	\$ 105.00	\$ 104.39	\$ 105.36	\$ 104.34		\$ 105.06
Net Payments by Modality							
Diganostic Radiology	\$ 28,226.25	\$ 27,508.21	\$ 37,311	\$ 36,488	\$ 35,125	\$ 164,658	\$ 32,932
CT Exams	\$ 39,188.96	\$ 40,920.33	\$ 49,560	\$ 47,441	\$ 55,271	\$ 232,382	\$ 46,476
Breast Imaging	\$ 24,657.12	\$ 16,609.11	\$ 29,746	\$ 20,802	\$ 21,856	\$ 113,671	\$ 22,734
Ultrasound Imaging	\$ 9,106.63	\$ 9,830.94	\$ 12,341	\$ 12,271	\$ 11,885	\$ 55,435	\$ 11,087
MRI Exams	\$ 22,938.49	\$ 24,852.23	\$ 29,762	\$ 34,572	\$ 31,877	\$ 144,001	\$ 28,800
Non-Invasive Vasular Imaging	\$ 4,135.86	\$ 4,509.50	\$ 5,744	\$ 5,364	\$ 5,723	\$ 25,476	\$ 5,095
Nuclear Medicine Imaging	\$ 3,732.42	\$ 5,055.81	\$ 5,872	\$ 6,538	\$ 5,922	\$ 27,120	\$ 5,424
Fluoro	\$ 1,221.13	\$ 1,675.62	\$ 2,574	\$ 2,435	\$ 2,524	\$ 10,430	\$ 2,086
CTA	\$ 991.94	\$ 1,547.34	\$ 981	\$ 1,006	\$ 1,612	\$ 6,138	\$ 1,228
Interventional & Surgical Radiology	\$ 1,706.53	\$ 2,899.07	\$ 3,885	\$ 5,079	\$ 2,801	\$ 16,371	\$ 3,274
MRA	\$ 1,006.09	\$ 954.24	\$ 2,470	\$ 1,962	\$ 1,498	\$ 7,891	\$ 1,578
PET	\$ 4,054.08	\$ 3,819.00	\$ 4,923	\$ 5,016	\$ 4,366	\$ 22,178	\$ 4,436
Other	\$ 1.59	\$ 37.40	\$ 1	\$ 0	\$ 0	\$ 41	\$ 8
Total	#####	#####	\$185,172	\$178,974	\$180,460	825,791	\$ 165,158

SAMPLE PRACTICE, PC

Collection Performance by Month Based on Date of Service									
	Tot Pcdes	Tot Charges	Tot Pymts	Gross%	Adjustments	Bad Debt	Refunds	Balance	Resolved
Jan	11	\$470	\$204	43%	\$ 229	\$ -	\$0	\$37	92%
Feb	3,370	\$351,895	\$121,315	34%	\$ 208,621	\$ 21,593	\$2,514	\$2,880	99%
Mar	6,371	\$667,132	\$192,345	29%	\$ 437,994	\$ 35,411	\$2,306	\$3,689	99%
Apr	5,848	\$612,542	\$177,548	29%	\$ 403,591	\$ 28,423	\$2,218	\$5,199	99%
May	5,595	\$578,140	\$169,462	29%	\$ 368,804	\$ 38,344	\$1,363	\$2,893	99%
Jun	5,910	\$625,867	\$193,737	31%	\$ 398,332	\$ 35,749	\$3,528	\$1,577	100%
Jul	5,540	\$584,169	\$177,479	30%	\$ 361,435	\$ 44,879	\$1,729	\$2,105	100%
Aug	5,719	\$605,531	\$179,192	30%	\$ 386,344	\$ 36,508	\$840	\$4,326	99%
Sep	5,679	\$587,201	\$171,274	29%	\$ 369,736	\$ 39,932	\$595	\$6,855	99%
Oct	5,736	\$610,675	\$179,594	29%	\$ 381,605	\$ 41,119	\$287	\$8,644	99%
Nov	5,945	\$624,372	\$188,220	30%	\$ 388,572	\$ 38,259	\$660	\$9,981	98%
Dec	5,452	\$559,203	\$165,677	30%	\$ 353,314	\$ 26,728	\$647	\$14,131	97%
20__ Totals	61,176	\$6,407,197	\$ 1,916,046	30%	\$ 4,058,577	\$ 386,944	\$16,686	\$62,316	99%
	Tot Pcdes	Tot Charges	Tot Pymts	Gross%	Adjustments	Bad Debt	Refunds	Balance	Resolved
2011									
Jan	5,138	\$553,521	\$146,759	27%	\$ 358,027	\$ 32,197	\$916	\$17,454	97%
Feb	5,113	\$535,355	\$142,904	27%	\$ 347,343	\$ 21,833	\$139	\$23,414	96%
Mar	6,496	\$674,022	\$176,051	26%	\$ 430,178	\$ 17,513	\$57	\$50,337	93%
Apr	5,731	\$604,723	\$139,573	23%	\$ 368,212	\$ 1,015	\$0	\$95,923	84%
May	5,818	\$612,411	\$49,983	8%	\$ 154,408	\$ 44	\$0	\$407,977	33%
20__ Totals	28,296	\$2,980,032	\$ 655,269	22%	\$ 1,658,167	\$ 72,602	\$1,112	\$595,105	80%

SAMPLE PRACTICE, PC

May 20__

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Days Dep	Date	AMR Deposit	BCBS	Medicare	UHC	RR Medicare	DOL	TOTAL CREDIT CARD DEPOSIT	OLD AR POSTED	BILLING SYS POSTED	GRP PMTS POSTED	COMBINED POSTED		Difference
												Totals	TOTAL DEPOSIT Totals	
	1-May											-	\$ -	\$ -
	2-May	5,755.42		16.71		9.25		814.10	237.54	6,357.94		6,595.48	\$ 6,595.48	\$ -
	3-May	3,257.09		4,525.20	179.94				58.67	7,903.56		7,962.23	\$ 7,962.23	\$ -
	4-May		8,858.73	5,812.72		7.48			0.63	14,678.30		14,678.93	\$ 14,678.93	\$ -
	5-May	580.00		3,201.34	624.11			61.00		4,466.45		4,466.45	\$ 4,466.45	\$ -
	6-May	4,287.80	1,056.28	20,869.67	703.41	61.07			2.76	26,975.47		26,978.23	\$ 26,978.23	\$ -
	7-May											-	\$ -	\$ -
	8-May											-	\$ -	\$ -
	9-May	9,909.99				47.48		583.62	187.14	10,353.95		10,541.09	\$ 10,541.09	\$ -
	10-May	1,164.18			8.56	71.44			10.00	1,234.18		1,244.18	\$ 1,244.18	\$ -
	11-May	3,715.03	9,501.23	24.24	26.18					13,266.68		13,266.68	\$ 13,266.68	\$ -
	12-May	708.61		8.45	828.62					1,545.68		1,545.68	\$ 1,545.68	\$ -
	13-May	1,582.41	212.80	2.25					2.36	1,795.10		1,797.46	\$ 1,797.46	\$ -
	14-May											-	\$ -	\$ -
	15-May											-	\$ -	\$ -
	16-May	3,140.95		198.42	27.56	164.75			268.50	3,263.18		3,531.68	\$ 3,531.68	\$ -
	17-May	3,138.86		2.39		1.93			113.71	3,029.47		3,143.18	\$ 3,143.18	\$ -
	18-May	2,768.56	11,712.27	3,552.18				1,395.44	44.92	19,383.53		19,428.45	\$ 19,428.45	\$ -
	19-May	4,204.80			343.35	32.71	90.77			4,671.63		4,671.63	\$ 4,671.63	\$ -
	20-May	5,949.44	466.98	5,613.68					0.78	11,234.32	795.00	12,030.10	\$ 12,030.10	\$ -
	21-May											-	\$ -	\$ -
	22-May											-	\$ -	\$ -
	23-May	2,769.82		5,645.33				856.75	39.49	9,232.41		9,271.90	\$ 9,271.90	\$ -
	24-May	1,745.43		3,680.58		178.41				5,604.42		5,604.42	\$ 5,604.42	\$ -
	25-May	828.48	9,714.98	2,996.15		57.43			58.51	13,538.53		13,597.04	\$ 13,597.04	\$ -
	26-May	3,648.50		3,843.15	503.53	166.12	260.05		261.10	8,160.25		8,421.35	\$ 8,421.35	\$ -
	27-May	976.98	395.78	2,954.93	138.37				0.10	4,465.96		4,466.06	\$ 4,466.06	\$ -
	28-May											-	\$ -	\$ -
	29-May											-	\$ -	\$ -
	30-May											-	\$ -	\$ -
	31-May	2,720.33		4,560.27	408.78	49.21	16.70	748.43		8,503.72		8,503.72	\$ 8,503.72	\$ -
	Total	62,852.68	41,919.05	67,507.66	3,792.41	847.28	367.52	4,459.34	1,286.21	179,664.73	795.00	181,745.94	#####	\$ -

Total Deposit \$ 181,745.94

CMSI posted per system \$ 181,745.94

DIFFERENCE \$ -

\$ -